

## Number of Sales, Farms - 3 year comparison

District	Nov 2010	Nov 2011	Oct 2012	Nov 2012
Northland	15	30	12	14
Auckland	17	24	37	36
Waikato	19	32	24	34
Bay of Plenty	24	20	10	11
Gisborne	5	10	5	13
Hawkes Bay	10	18	12	10
Taranaki	4	20	5	13
Manawatu/Wanganui	18	19	16	23
Wellington	2	12	7	5
Nelson	8	18	28	24
West Coast	7	3	7	4
Canterbury	22	53	52	49
Otago	12	26	23	29
Southland	7	30	18	16
New Zealand Total	170	315	256	281

## Number of Sales, Lifestyle - 3 year comparison

District	Nov 2010	Nov 2011	Oct 2012	Nov 2012
Northland	82	92	98	115
Auckland	221	213	304	334
Waikato	113	153	194	205
Bay of Plenty	96	77	96	95
Gisborne	12	9	9	10
Hawkes Bay	50	48	44	60
Taranaki	31	25	43	45
Manawatu/Wanganui	84	81	117	128
Wellington	55	70	72	87
Nelson	57	59	63	70
West Coast	17	14	17	11
Canterbury	148	255	212	234
Otago	71	80	73	76
Southland	39	46	36	46
New Zealand Total	1076	1222	1378	1516

## Number of Sales - Comparison of All Rural Sales by Type for New Zealand

Rural Property Type	Nov 2010	Nov 2011	Oct 2012	Nov 2012
Arable	6	14	17	14
Dairy	14	27	13	30
Finishing	13	41	41	44
Forestry	7	14	8	12
Grazing	90	187	129	138
Horticulture	34	25	35	31
Special	6	7	13	12
Total All Farms	170	315	256	281
Lifestyle	1076	1222	1378	1516

## Number of Sales - Farms by Type

District	Arable	Dairy	Finishing	Forestry	Grazing	Horticulture	Special	All Farms	Lifestyle
Northland	0	1	1	0	9	3	0	14	115
Auckland	0	1	4	1	20	5	5	36	334
Waikato	3	10	6	0	15	0	0	34	205
Bay of Plenty	0	4	0	0	2	5	0	11	95
Gisborne	0	0	2	1	2	7	1	13	10
Hawkes Bay	0	0	2	1	4	2	1	10	60
Taranaki	1	5	1	1	4	0	1	13	45
Manawatu/Wanganui	3	3	4	1	11	0	1	23	128
Wellington	2	0	0	0	1	2	0	5	87
Nelson	0	0	2	3	12	6	1	24	70
West Coast	0	0	0	0	4	0	0	4	11
Canterbury	4	4	9	2	30	0	0	49	234
Otago	1	1	2	2	21	1	1	29	76
Southland	0	1	11	0	3	0	1	16	46
New Zealand	14	30	44	12	138	31	12	281	1516

## Median Farm Size ha. - Comparison of All Farm Sales by Type for New Zealand

Rural Property Type	Nov 2010	Nov 2011	Oct 2012	Nov 2012
Arable	37	133	38	45
Dairy	125	122	125	96
Finishing	123	100	82	105
Forestry	39	43	33	40
Grazing	58	65	88	61
Horticulture	6	7	5	7
Special	12	82	8	11
Total All Farms	43	65	61	58

## Median Farm Size ha. - Farms by Type

District	Arable	Dairy	Finishing	Forestry	Grazing	Horticulture	Special	All Farms
Northland		44	17		30	14		29
Auckland		80	49	104	36	4	3	31
Waikato	49	90	37		70			62
Bay of Plenty		162			125	6		11
Gisborne			285	74	381	7	1	9
Hawkes Bay			351	175	128	50	490	198
Taranaki	1	76	1,427	68	80		2,401	79
Manawatu/Wanganui	31	76	97	258	133		1	81
Wellington	48				840	16		31
Nelson			104	39	141	10	30	37
West Coast					44			44
Canterbury	87	208	122	17	62			82
Otago	21	145	93	31	100	13	8	61
Southland		169	130		65		58	98
New Zealand	45	96	105	40	61	7	11	58

## Median Selling Price Per Hectare (3 month) - Comparison of All Rural Sales by District and Type

Rural Property Type	Nov 2010	Nov 2011	Oct 2012	Nov 2012
<b>New Zealand</b>				
Arable	\$23,269	\$19,231	\$25,520	\$26,908
Dairy	\$26,590	\$36,766	\$27,368	\$37,166
Finishing	\$13,368	\$20,445	\$20,402	\$18,950
Forestry	\$6,378	\$5,763	\$9,510	\$7,341
Grazing	\$14,071	\$16,591	\$11,671	\$16,829
Horticulture	\$161,757	\$106,471	\$157,838	\$88,889
Special	\$141,142	\$9,783	\$90,807	\$57,634
<b>Total All Farms</b>	<b>\$20,891</b>	<b>\$20,445</b>	<b>\$19,872</b>	<b>\$22,885</b>
<b>Northland</b>				
Arable				
Dairy	\$15,942		\$13,167	\$17,045
Finishing			\$48,744	\$48,744
Forestry	\$6,140	\$2,848		
Grazing	\$7,884	\$10,827	\$4,973	\$14,079
Horticulture	\$109,063	\$79,186	\$10,537	\$71,073
Special		\$9,783		
<b>Total All Farms</b>	<b>\$8,258</b>	<b>\$10,716</b>	<b>\$7,827</b>	<b>\$15,715</b>
<b>Auckland</b>				
Arable				
Dairy	\$10,274		\$25,000	\$25,000
Finishing		\$57,676	\$29,660	\$27,522
Forestry			\$3,077	\$3,077
Grazing	\$18,375	\$20,766	\$26,132	\$26,786
Horticulture	\$354,132	\$281,807	\$221,154	\$183,671
Special	\$189,783		\$412,467	\$734,127
<b>Total All Farms</b>	<b>\$24,188</b>	<b>\$30,265</b>	<b>\$50,911</b>	<b>\$34,305</b>
<b>Waikato</b>				
Arable	\$36,745		\$18,698	\$21,569
Dairy	\$14,142	\$37,324	\$25,857	\$40,561
Finishing	\$9,908	\$7,726	\$35,913	\$35,913
Forestry		\$82,610		
Grazing	\$18,993	\$25,763	\$12,494	\$29,489
Horticulture	\$31,688		\$115,000	
Special	\$538,814	\$121,925		
<b>Total All Farms</b>	<b>\$19,862</b>	<b>\$29,235</b>	<b>\$20,006</b>	<b>\$30,463</b>
<b>Bay of Plenty</b>				
Arable				
Dairy	\$37,308	\$28,142	\$32,212	\$32,212
Finishing		\$21,541		
Forestry	\$21,400			
Grazing	\$18,320	\$12,003	\$10,526	\$49,101
Horticulture	\$176,509	\$127,857	\$135,547	\$88,889
Special			\$1,350,000	
<b>Total All Farms</b>	<b>\$137,434</b>	<b>\$29,571</b>	<b>\$104,991</b>	<b>\$66,667</b>
<b>Gisborne</b>				
Arable		\$96,831	\$23,871	
Dairy				
Finishing	\$4,897	\$1,000		\$11,669
Forestry		\$6,271	\$5,916	\$7,432

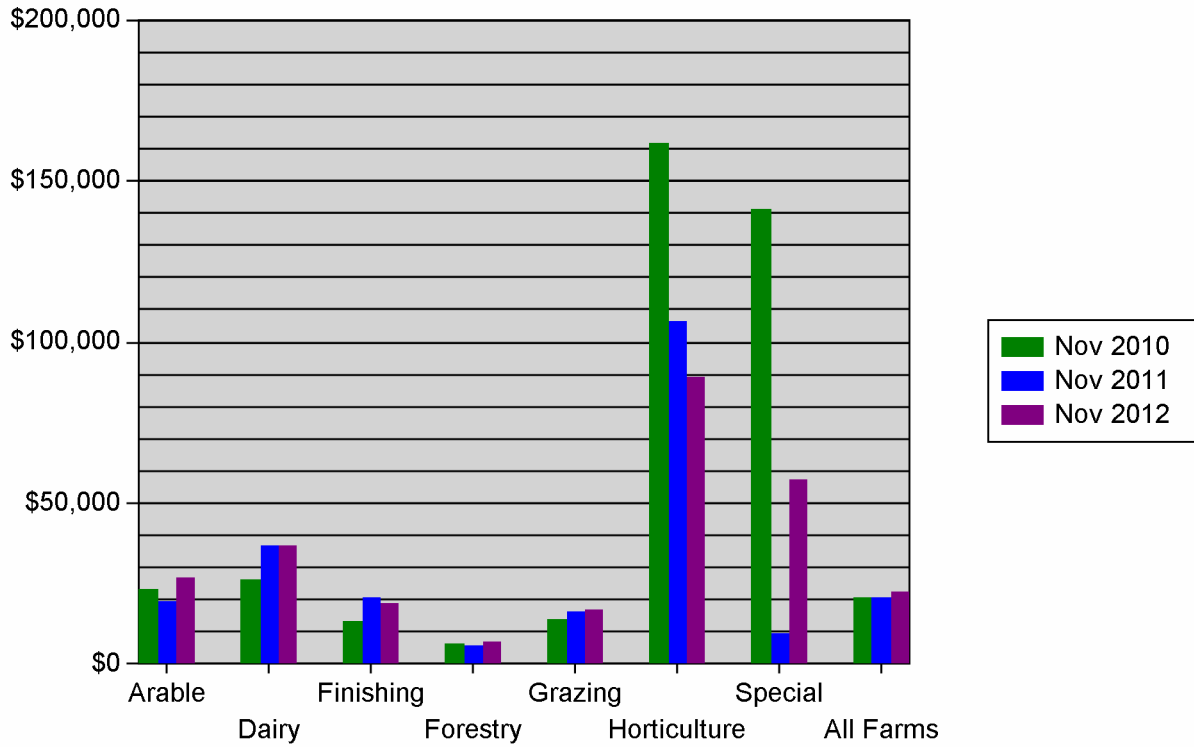
Rural Property Type	Nov 2010	Nov 2011	Oct 2012	Nov 2012
<b>Gisborne</b>				
Grazing	\$14,769	\$3,784	\$4,472	\$3,572
Horticulture	\$245,667	\$106,471		\$79,286
Special		\$3,846	\$278,219	\$278,219
<b>Total All Farms</b>	<b>\$20,476</b>	<b>\$6,206</b>	<b>\$7,432</b>	<b>\$57,857</b>
<b>Hawkes Bay</b>				
Arable		\$17,461		
Dairy				
Finishing		\$26,875	\$10,107	\$6,122
Forestry		\$7,509		\$4,114
Grazing	\$10,454	\$17,000	\$8,075	\$14,464
Horticulture		\$88,832	\$65,000	\$94,012
Special			\$78,970	\$9,077
<b>Total All Farms</b>	<b>\$10,454</b>	<b>\$18,683</b>	<b>\$14,753</b>	<b>\$8,576</b>
<b>Taranaki</b>				
Arable			\$659,000	\$659,000
Dairy		\$46,635		\$42,807
Finishing		\$41,656		\$2,999
Forestry		\$2,131		\$2,279
Grazing	\$49,421	\$33,942	\$6,697	\$10,774
Horticulture	\$112,500			
Special				\$2,124
<b>Total All Farms</b>	<b>\$52,489</b>	<b>\$39,660</b>	<b>\$10,833</b>	<b>\$34,375</b>
<b>Manawatu/Wanganui</b>				
Arable			\$25,106	\$25,106
Dairy	\$32,139	\$18,098	\$27,368	\$27,773
Finishing	\$13,368	\$28,161	\$27,727	\$16,529
Forestry	\$4,965	\$2,955		\$1,299
Grazing	\$22,580	\$6,707	\$7,286	\$10,184
Horticulture	\$112,500			
Special		\$1,573	\$64,264	\$108,527
<b>Total All Farms</b>	<b>\$22,087</b>	<b>\$12,857</b>	<b>\$16,194</b>	<b>\$16,179</b>
<b>Wellington</b>				
Arable	\$23,256	\$4,089	\$27,115	\$32,648
Dairy				
Finishing				
Forestry		\$3,588		
Grazing		\$18,750	\$7,610	\$5,042
Horticulture		\$18,000	\$3,846	\$26,263
Special	\$511,696			
<b>Total All Farms</b>	<b>\$267,476</b>	<b>\$7,983</b>	<b>\$10,149</b>	<b>\$28,710</b>
<b>Nelson</b>				
Arable	\$7,561			
Dairy		\$20,239		
Finishing		\$11,500	\$7,149	\$18,317
Forestry		\$7,219	\$13,654	\$10,897
Grazing	\$5,795	\$25,895	\$3,642	\$10,980
Horticulture	\$115,832	\$60,081	\$141,968	\$190,053
Special		\$8,232	\$4,993	\$4,993
<b>Total All Farms</b>	<b>\$13,058</b>	<b>\$24,287</b>	<b>\$18,965</b>	<b>\$21,925</b>
<b>West Coast</b>				
Arable				
Dairy	\$26,415		\$19,497	
Finishing				

Rural Property Type	Nov 2010	Nov 2011	Oct 2012	Nov 2012
<b>West Coast</b>				
Forestry				
Grazing	\$6,860	\$8,967	\$14,035	\$16,587
Horticulture				
Special				
<b>Total All Farms</b>	<b>\$24,312</b>	<b>\$8,967</b>	<b>\$17,586</b>	<b>\$16,587</b>
<b>Canterbury</b>				
Arable	\$23,282	\$21,120	\$28,077	\$23,883
Dairy	\$43,029	\$43,344	\$47,935	\$47,935
Finishing	\$16,521	\$14,151	\$15,529	\$16,821
Forestry	\$29,793		\$12,308	\$23,321
Grazing	\$14,248	\$21,547	\$17,005	\$21,741
Horticulture	\$24,141	\$28,019	\$80,769	
Special	\$55,741	\$18,573	\$25,236	
<b>Total All Farms</b>	<b>\$16,937</b>	<b>\$21,648</b>	<b>\$18,666</b>	<b>\$21,754</b>
<b>Otago</b>				
Arable	\$41,793	\$6,058	\$38,647	\$38,647
Dairy	\$37,577	\$34,245		\$34,483
Finishing	\$7,246	\$5,912	\$14,856	\$13,801
Forestry		\$4,667	\$8,123	\$4,695
Grazing	\$8,607	\$13,431	\$8,333	\$9,946
Horticulture		\$127,870		\$40,476
Special			\$21,208	\$21,208
<b>Total All Farms</b>	<b>\$9,180</b>	<b>\$9,534</b>	<b>\$9,501</b>	<b>\$12,745</b>
<b>Southland</b>				
Arable		\$15,984		
Dairy		\$24,650	\$35,157	\$42,655
Finishing	\$22,074	\$21,080	\$22,677	\$22,468
Forestry				
Grazing	\$19,684	\$15,870	\$27,181	\$24,319
Horticulture				
Special				\$24,461
<b>Total All Farms</b>	<b>\$20,619</b>	<b>\$20,669</b>	<b>\$23,194</b>	<b>\$23,539</b>

## Median Sales, Lifestyle - 3 year comparison

District	Nov 2010	Nov 2011	Oct 2012	Nov 2012
Northland	\$301,000	\$317,188	\$298,000	\$320,000
Auckland	\$708,250	\$717,000	\$710,000	\$726,750
Waikato	\$390,000	\$407,000	\$442,500	\$435,000
Bay of Plenty	\$486,500	\$550,000	\$486,500	\$497,000
Gisborne	\$450,810	\$333,000	\$267,000	\$323,500
Hawkes Bay	\$377,500	\$476,250	\$344,000	\$395,500
Taranaki	\$285,000	\$400,000	\$400,000	\$450,000
Manawatu/Wanganui	\$287,500	\$280,000	\$330,000	\$330,000
Wellington	\$445,000	\$490,000	\$398,500	\$425,000
Nelson	\$535,000	\$495,000	\$498,000	\$518,500
West Coast	\$210,000	\$193,500	\$90,000	\$290,000
Canterbury	\$434,000	\$435,000	\$475,000	\$515,000
Otago	\$381,000	\$325,750	\$380,000	\$410,000
Southland	\$297,000	\$355,000	\$358,750	\$355,000
New Zealand Total	\$431,750	\$450,000	\$460,250	\$475,000

Farms - Median Price Per Hectare 3-Year Trend - All New Zealand



Lifestyle - Median Sale Price 3-Year Trend

